SHELBY COUNTY BOARD OF EDUCATION

MATERIAL DISCOUNTS

JULY 1 2015- JUNE 30, 2016

THIS IS A LIST OF PREFERRED VENDORS THAT RESPONDED TO OUR REQUEST PROVIDE DISCOUNTS ON LIBRARY BOOKS AND OTHER AUDIOVISUAL MATERIALS, HOWEVER, YOU ARE NOT LIMITED TO THESE VENDORS. THE DISCOUNTS INDICATED WILL BE VALID THROUGH JUNE 30, 2016.

JUNIOR LIBRARY GUILD- Vendor # 300386

Website: www.juniorlibraryguild.com

Contact: Barb Sanders
Phone# 800-491-0174

Email: sales@juniorlibraryguild.com

Inventory or Access to titles:

> Carries titles 3,000 from 200 publishers.

Discount:

- > Titles have flat-rate pricing based on genre and time elapsed from the publication date.
- ➤ New release titles range in price from \$9.25 to \$19.50 for print titles.
- After 6-8 months, pricing for these titles begins to drop with tiered pricing of \$11.00, \$9.00, \$5.00 and \$3.00.
- ➤ Each month 24 elementary titles and 24 middle and high titles are specially priced at \$7.00 per book. New release audiobooks are priced at \$43.00 with previous Selections dropping to \$20.00 per title.
- > JLG catalog and website pricing reflects a discount of up to 75% off the publisher's price.

Catalog and processing to SCS specifications.

➤ Shelf Ready Processing: \$2.00 per book Includes customized MARC records with attached Mylar jackets, barcodes and spine labels

MARC Records-

➤ The Cost for MARC records is \$36.00 per year. Files are delivered on disc, via email or can be downloaded from the website

- > Standard: FREE
- Customized: \$36.00 per year
- MARC Records for Individual Selections—
- Standard: FREE
- Customized: \$10.00 per order plus \$0.40 per title
- Mylar Jackets: \$1.00 per bookCatalog Card Kits: \$1.00 per book
- Includes self-adhesive book pocket, label set, check out card, and catalog card set (1 main entry,
 2 shelf list cards, subject cards, and added entry cards as needed)
- > Shelf List Card: \$0.50 per book
- ➤ Barcodes (Unattached): \$0.60 per book
- (Requires Custom MARC Records)
- > Spine Labels (Unattached): Free with Customized MARC Records OR \$0.50 per book
- Magnetic Theft Detection Strip (Unattached): \$0.50 per book
- Please note: We do not offer imprinted card pockets or AR and RC identification on spine labels. See exceptions.

Delivery time:

2 weeks

Shipping: Free

CAVENDISH SQUARE PUBLISHING – VEDOR # 400896

Website: www.cavendishsq.com

Contact: Ben Cowan

Phone: 901-409-5485

Email Bcowanbooks@yahoo.com

Time & Delivery Schedule:

> 3-4 weeks with Shelf-ready processing

Discounts:

> 30% on all binding types

DAVIDSON TITLES, INC- Vendor # 7839

Website: www.davidsontitles.com

Contact: Jim Davidson

Phone: 800-433-3903

Email: jim_davidson@davidsontitles.com

Inventory or Access to titles:

> 350, 000 titles and 1,275,000 books in stock

> Can provide 100% of the processing and cataloging according to specifications.

➤ Complete MARC records are FREE to Shelby County Schools.

Discounts:

>	School and library binding	35%
\triangleright	Hardback trade binding	30%
	Stritched pre-bound	30%
	Glued pre-bond	30%
	Quality pre-bound paper	30%
	Quality paperbacks	35%
	Audiovisual library materials	20%

Time require for delivery date:

> 30-35 days

PERMA-BOUND BOOKS- VENDOR # 403253

Website: www.perma-bound.com

Contact: Suzanne Knight

Phone # 901-757-9275

Email: Suzanneknight@perma-bound.com

Toll Free: 800-67-6581

Inventory or Access to titles:

> 70,000 titles with an inventory of 3,500,000 volumes.

- > Print catalogs are updated each August.
- ➤ Process 100% of the books and other materials according to SCS specifications, including bar-coding and data disk compatible with PC and MAC operating systems.
- ➤ There is no charge for the data disks with complete MARC records.

Processing Costs:

Itemize cataloging and processing to SCS specifications.

Attached circulation kit .71
 Attached barcode .17
 Attached AR label .17
 Attached AR info label .17
 MARC Records FREE

Total \$1.22 per book

Itemize discount rates on binding types:

	School & Library	15%-30%*
\triangleright	Hardback Trade Bindings	15%-30%*
\triangleright	Stitched Pre-Bound	22%
\triangleright	Glued Pre-Bound	22%
\triangleright	Quality Paperbacks with hard vinyl covers attached –	15%-35%*
\triangleright	Colibri Cover	\$1.25
\triangleright	Kapco Cover	\$2.45
	Quality Paperbacks with quality paper	15%-35%

Delivery Time Schedule: 30 days after receipt of purchase

CENTRAL PROGRAMS INC. d/b/a GUMDROP BOOKS

Website: gumdropbooks.com

Contact: Mike McGraw

Phone: 800-821-7199

Email: wecare@gumdropbooks.com

Inventory or Access to titles:

➤ 60,000 titles with a 3,000, 000 volumes in stock with 300 publishers

Discounts

➤ Library Bound 0-70% Average of 32%

Trade Bound 0-70%Paperback 0-40%

Delivery Time Schedule:

> 10-15 business days

Shipping: Free

SEBCO BOOKS- Vendor # 400148

Website: www.sebcobooks.com

Contact: Janice Warren

Phone: 901-626-7437

Email: Bids@sebcobooks.com

Inventory or Access to titles:

> 30,000 titles with over 400 publishers

No additional charge for MARC records

Discount:

School and library binding on pre-bound books –	20-30%
Hardback trade binding	6%
Stitched pre-bound books on hard vinyl-coated binding	0-30%
Glued pre-bound books in hard vinyl-coated binding	0-30%

Quality paperback with hard vinyl covers attached	0%
Quality paperbacks with quality paper	6%

Delivery Time Schedule: 30 days

Shipping: Free

<u>Usborne Books and More / Educational Development Corp-</u> Vendor # 343859

Website:

Contact: Cynthia Bothwell

Phone: 901-481-0018

Email: ubah4all@aol.com

Inventory or Access to titles:

> 2000 titles

> New titles are added in October and March that are not included in the previous catalog

Can process MARC

Discount:

- 30% discount plus free shipping available when Grant Money, Title 1 Money, PTA money, or donated funds are used
- 20% discount on orders over \$250

Delivery Time Schedule:

- 1-2 weeks without attached processing
- ▶ 4-6 weeks with processing

Shipping:

- Shipping on orders under \$100 8% s/h (\$6.00 minimum)
- Free shipping on orders that range from \$100 \$249.

Mackin Educational Resources- Vendor #403280

Website: www.mackin.com

Contact: Laura Hammerschmidt

Phone: 3014-703-2092

Toll Free 1800-245-9540

Email: laura.hammerschmidt@mackin.com

Inventory or Access to titles:

➤ 2.4 million Titles from 18,000 publishers

Discounts

- ➤ 45% publishers list prices
- > 9% discount on all binding types
- > 3% discount on all eBooks

Delivery Time Schedule:

- Mackin will send a first shipment on or before 28 days ARO
- Second and final shipment within 45 days ARO

BAR CODING SHIP TO: All processing is shipped under separate cover; delivery School or Library PROCESSING within 2-4 weeks This form MUST accompany your purchase order in order to receive any bar coding services Contact Person PROCESSED BOOKS ARE NOT RETURNABLE IF PROCESSED ACCORDING TO YOUR Consultant INSTRUCTIONS UNLESS DEFECTIVE OR State ID#_ DAMAGED IN SHIPMENT. Telephone (_____) Telephone (SCHOOL NAME (for bar code labels and/or book pocket labels (to 30 letters and spaces) **CATALOG CARD KITS** DATA DISK Kits and Processing are not available for videos or CD's WHAT SOFTWARE SYSTEM ARE YOU USING?_ ☐ ALEXANDRIA □ DYNIX ☐ MOLLI Please send me quantity required: ☐ FOLLETT (CIRC PLUS) Please note up-date □ WINNEBAGO ☐ Data disk (minimum setup fee) = \$15 \$. Phone # of this software system (_____ Please add 15¢ per record. (Records are usable by any system capable of transleading MicroLIF or USMARC records from 5-1/4" or 3-1/2" double density disks) ☐ Bar Code label unattached = 10¢ each \$_ ☐ Bar Code label attached with What size disk? 3-1/2" CD-Rom protector = 40¢ each Web Download - E-mail_ What data format? 91 USMARC (852) USMARC (949 holdings field) Extra bar code labels per book at 10¢ each. What disk density? HD high density DD double density ☐ Spine labels only 10¢ ea. BAR CODE LABEL INFORMATION SHELF READY PROCESSING Spine labels attached with protector 40¢ ea. Complete starting bar code number SPINE LABEL LOCATION ☐ 1 inch from bottom of spine ☐ AR Label set 25¢ ea. Bar code Label Symbology: Other_ ☐ Lexile Spine 10¢ ea. 3 of 9 2 of 5 Codabar 3 of 9 T-space BOOK POCKET LOCATION ☐ 3 of 9 MOD43 □ Date Bue Slips 20¢ ea. 3 of 9 MOD10 If card kit is to be attached, please indicate location: BAR CODING ☐ Inside front cover ☐ Date Due Card 20¢ ea. SHELF READY PROCESSING Inside back cover ☐ Transparent spine label and/or bar code label protectors 10¢ ea. ☐ Front flyleaf BAR CODE LABEL & RFID TAG LOCATION ☐ Back flyleaf "If har code labels are to be attached, indicate desired position(s) of har code label(s) by circking appropriate letter(s) below. ☐ Book Pockets 20¢ ea. If no position is checked, we will place pocket ☐ Label sets (Spine label & Pocket label) В of Book 25¢ ea. ☐ RFID Tag - Theft Protection Tag \$1.95 ea. back front Spine (Current Tags available - Checkpoint ILS, ITG's & 3M's G Н D ☐ Catalog Cards Only (1 main entry, Outside Back Cover Outside Front Cover EDC EDUCATIONAL SERVICES 2 shelf lists, subject cards, title cards, K 0 10302 E. 55th Place added entries) 75¢ ea. Tulsa, OK 74146-6515 ☐ Main Entry Cards 15¢ ea. 800-611-1655 ☐ Shelf list cards 15¢ ea.

M

Please specify position of bar code label:

Horizontally (perpendicular to spine of book)

Vertically (parallel to spine of book, reading up)

Vertically (parallel to spine of book, reading down)

Clear bar code label protectors to be applied to all

attached bar code labels? Yes No

inside Back Cover

TOTAL PROCESSING CHARGES

UPS Shipping \$6.00 minimum

SHIPPING & HANDLING-8%

TOTAL

Q

Inside Front Cover

Educational

Services

Home of Usborne & Kane Miller Books

Spine Label Position Standard 2" from bottom of label Label Type Label Type Label Type Label Type Label Type Directly above spine label Directly above spine label Directly below spine Directly below s	Shelf-Ready Processing Instructions Must select "Shelf-Ready" from services list before filling out this section.					
of label 1*from bottom to bottom Unfastened See Note (add note below)						
Outside Back Cover	☐ Standard ~ 2" from bottom of labe! ☐ 1" from bottom to bottom ☐ Unfastened	Label Type Directly above spine label Directly below spine label Unfastened	Label Type Olrectly above spine label	Label Type Directly above spine label Directly below spine label Unfastened		
Outside Back Cover		Barcode Lak	oel Positions	ya manakan ya manakan 1992 ya		
Outside Front Cover	Location	on Page	Location on Page	Orientation		
Pocket Positions Date Due Slip Positions Sample Barcode Label	☐ Outside Front Cover ☐ Unfastened ☐ Back Flyleaf on Back ☐ See Note (add note below) ☐ Back Flyleaf on Front ☐ Front Flyleaf on Back		□ □ □ □ □ □ □ □ □ □ □ □ □ □ □ □ □ □ □			
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□ Inside Back Cover □ Inside Back Cover □ Inside Front Cover □ Inside Front Cover □ Inside Front Cover □ Unfastened □ Unfastened □ See Note (add note below) □ See Note (add note below) □ See Note (add note below)	☐ Back Flyleaf on Back ☐ Back Flyleaf on Front ☐ Front Flyleaf on Front	☐ Back Flyleaf on Back ☐ Back Flyleaf on Back ☐ Back Flyleaf on Front ☐ Front Flyleaf on Front ☐ Front Flyleaf on Front				
☐ Inside back Cover☐ Inside Front Cover☐ Unfastened☐ See Note (add note below)☐ See Note (add note below			Theft Protection Positions			
Profile Notes	□ Inside Back Cover □ Inside Front Cover □ Unfastened □ Unfastened □ See Note (add note below)		☐ Spine (for specific location in spi☐ Under book pocket☐ Unfastened	fic location in spine, add to note space below) ocket		
Profile Notes						
	NOT THE PROPERTY OF THE PROPER	Profile	e Notes			
				• 		

802 N 41st Street | PO Box 505 | Bethany, MO 64424 Toll Free: 800.821.7199 | Direct Tel: 660.425.7777 Toll Free Fax: 866.321.7199 | Fax: 660.425.3929 wecare@gumdropbooks.com | www.gumdropbooks.com



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	Barcode Label Information			
Starting Barcode Number:	Maximum Barcode Number:			
Assign Barcode Numbers to eBooks	Barcode Body Length:			
Please choose one from the list belo	Barcode Symbology w; if unsure, affix a working barcode sample to the las	t page of this form in space provided.		
☐ Code 3 of 9 No Check Digit ☐ Code 3 of 9 Mod 10 with Check Digit 1 ☐ Code 3 of 9 Mod 43 with Check Digit 1 ☐ Follett Classic 2 of 5	☐ Codabar No Check Digit ☐ Codabar Mod 10 with Check Digit			
Library	Services Classification	Options		
Main Entry Letters	Dewey Number Length	Subject Headings (Choose all that apply)		
1	☐ First Prime	□ Sears		
☐ Upper/Lower Case ☐ All Capitalized	☐ places past decimal ☐ Other:	☐ Library of Congress (LC) ☐ Library of Congress Childrens (LCAC)		
	Collections			
Classification Prefix	Classification Options	Main Entry Letters		
	Easy Fiction - Grade Levels K-3			
☐ None (Standard Option)	☐ E (Standard Option)	3 Main Entry Letters (Standard Option)		
☐ Prefix:	□F	☐ 2 Main Entry Letters		
Prefix Placement:	□Fic	☐ 1 Main Entry Letter		
☐ Place Above Classification Option	□FIC	☐ Author's Full Last Name		
☐ Place In Front of Classification Option	Other Constant:	□None		
	□None			
	Fiction – Grade Levels 4-8			
☐ None (Standard Option)	□F	☐ 3 Main Entry Letters (Standard Option)		
□ Prefix:	□Fic	☐ 2 Main Entry Letters		
Prefix Placement:	□FIC	☐ 1 Main Entry Letter		
☐ Place Above Classification Option	Other Constant:	Author's Full Last Name		
Place In Front of Classification Option	□None	□None		
	Fiction – Grade Levels 9-12			
☐ None (Standard Option)	□F	3 Main Entry Letters (Standard Option)		
☐ Prefix:	□Fic	☐ 2 Main Entry Letters		
Prefix Placement:	□FIC	1 Main Entry Letter		
Place Above Classification Option	Other Constant:	Author's Full Last Name		
☐ Place In Front of Classification Option		□ None		
Non-Fiction – Grade Levels K-3				
☐ None (Standard Option)	Dewey Number (Standard Option)	3 Main Entry Letters (Standard Option)		
☐ Prefix:	□None	2 Main Entry Letters		
Prefix Placement:		1 Main Entry Letter		
Place Above Classification Option		Author's Full Last Name		
☐ Place In Front of Classification Option		□ None		
Non-Fiction – Grade Levels 4-8				
☐ None (Standard Option)	Dewey Number (Standard Option)	3 Main Entry Letters (Standard Option)		
Prefix:	□None	2 Main Entry Letters		
Prefix Placement:		1 Main Entry Letter		
☐ Place Above Classification Option		Author's Full Last Name		
☐ Place In Front of Classification Option		□ None		



July 23, 2015

A DIVISION OF HERTZBERG-NEW METHOD, INC.

617 E. VANDALIA ROAD JACKSONVILLE, ILLINOIS 62650-3599 800-637-6581 217-243-5451 FAX: 800-551-1169

Shelby County Schools 160 S. Hollywood St. Memphis, TN 38112

FAX: 217-243-7505

2015-2016 Discount Bid for Library Books and Other WEB SITE: http://www.perma-bound.com Audiovisual Library Materials

> Thank you for the opportunity to respond to the Shelby County BOE 2015-16 Discount Bid for Library Books and Other Audiovisual Library Materials solicitation. We have greatly appreciated the opportunity to provide library materials for Shelby County Schools over the past number of years. We look forward to continuing the relationship to provide the quality products and services that you have become accustomed to receiving from Perma-Bound.

> Bright, colorful, durably bound Perma-Bound editions are backed by our unconditional guarantee - "If you are ever dissatisfied with a book in our Perma-Bound binding, we will replace it."

High fulfillment & fast delivery of your Perma-Bound order -Perma-Bound leads the industry in high fulfillment and fast order turn around averaging 90% fulfillment within 30 days of receipt of your order.

Your local Perma-Bound sales professional, Suzanne Knight is available to help set up & utilize online accounts including the Perma-Bound collection analysis program. A dedicated Customer Service representative is available Monday - Friday 7 AM - 6 PM (Central) Toll Free (800-637-6581).

Free shipping and inside delivery of your book orders.

We thank you for the opportunity to bid and look forward to ... continuing to be of service to Shelby County Schools.

Sincerely,

Betty Hillig

Sales Coordinator, Perma-Bound Books Division of Hertzberg-New Method, Inc.

617 E. Vandalia Road Jacksonville, IL 62650

Serving schools and libraries with pride, for over a century and a half.