

SHELBY COUNTY BOARD OF EDUCATION

LIBRARY BOOKS & OTHER AUDIOVISUAL

MATERIAL DISCOUNTS

JULY 1 2015- JUNE 30, 2016

THIS IS A LIST OF PREFERRED VENDORS THAT RESPONDED TO OUR REQUEST PROVIDE DISCOUNTS ON LIBRARY BOOKS AND OTHER AUDIOVISUAL MATERIALS, HOWEVER, YOU ARE NOT LIMITED TO THESE VENDORS. THE DISCOUNTS INDICATED WILL BE VALID THROUGH JUNE 30, 2016.

JUNIOR LIBRARY GUILD- Vendor # 300386

Website: www.juniorlibraryguild.com

Contact: Barb Sanders

Phone# 800-491-0174

Email: sales@juniorlibraryguild.com

Inventory or Access to titles:

- **Carries titles 3,000 from 200 publishers.**

Discount:

- Titles have flat-rate pricing based on genre and time elapsed from the publication date.
- New release titles range in price from \$9.25 to \$19.50 for print titles.
- After 6-8 months, pricing for these titles begins to drop with tiered pricing of \$11.00, \$9.00, \$5.00 and \$3.00.
- Each month 24 elementary titles and 24 middle and high titles are specially priced at \$7.00 per book. New release audiobooks are priced at \$43.00 with previous Selections dropping to \$20.00 per title.
- JLG catalog and website pricing reflects a discount of up to 75% off the publisher's price.

Catalog and processing to SCS specifications.

- Shelf Ready Processing: \$2.00 per book Includes customized MARC records with attached Mylar jackets, barcodes and spine labels

MARC Records-

- The Cost for MARC records is \$36.00 per year. Files are delivered on disc, via email or can be downloaded from the website

- Standard: FREE
- Customized: \$36.00 per year
- MARC Records for Individual Selections—
- Standard: FREE
- Customized: \$10.00 per order plus \$0.40 per title
- Mylar Jackets: \$1.00 per book
- Catalog Card Kits: \$1.00 per book
- Includes self-adhesive book pocket, label set, check out card, and catalog card set (1 main entry, 2 shelf list cards, subject cards, and added entry cards as needed)
- Shelf List Card: \$0.50 per book
- Barcodes (Unattached): \$0.60 per book
- (Requires Custom MARC Records)
- Spine Labels (Unattached): Free with Customized MARC Records OR \$0.50 per book
- Magnetic Theft Detection Strip (Unattached): \$0.50 per book
- Please note: We do not offer imprinted card pockets or AR and RC identification on spine labels. See exceptions.

Delivery time:

- 2 weeks

Shipping: Free

CAVENDISH SQUARE PUBLISHING – VEDOR # 400896

Website: www.cavendishsq.com

Contact: Ben Cowan

Phone: 901-409-5485

Email Bcowanbooks@yahoo.com

Time & Delivery Schedule:

- 3-4 weeks with Shelf-ready processing

Discounts:

- 30% on all binding types

Shipping: Free

DAVIDSON TITLES, INC- Vendor # 7839

Website: www.davidsontitles.com

Contact: Jim Davidson

Phone: 800-433-3903

Email: jim_davidson@davidsontitles.com

Inventory or Access to titles:

- 350, 000 titles and 1,275,000 books in stock
- Can provide 100% of the processing and cataloging according to specifications.
- Complete MARC records are FREE to Shelby County Schools.

Discounts:

- School and library binding 35%
- Hardback trade binding 30%
- Stritched pre-bound 30%
- Glued pre-bond 30%
- Quality pre-bound paper 30%
- Quality paperbacks 35%
- Audiovisual library materials 20%

Time require for delivery date:

- 30-35 days

Shipping: Free

PERMA-BOUND BOOKS- VENDOR # 403253

Website: www.perma-bound.com

Contact: Suzanne Knight

Phone # 901-757-9275

Email: Suzanneknight@perma-bound.com

Toll Free: 800-67-6581

Inventory or Access to titles:

- 70,000 titles with an inventory of 3,500,000 volumes.
- Print catalogs are updated each August.
- Process 100% of the books and other materials according to SCS specifications, including bar-coding and data disk compatible with PC and MAC operating systems.
- There is no charge for the data disks with complete MARC records.

Processing Costs:

Itemize cataloging and processing to SCS specifications.

▪ Attached circulation kit	.71
▪ Attached barcode	.17
▪ Attached AR label	.17
▪ Attached AR info label	.17
▪ MARC Records	FREE
Total	\$1.22 per book

Itemize discount rates on binding types:

➤ School & Library	15%-30%*
➤ Hardback Trade Bindings	15%-30%*
➤ Stitched Pre-Bound	22%
➤ Glued Pre-Bound	22%
➤ Quality Paperbacks with hard vinyl covers attached –	15%-35%*
➤ Colibri Cover	\$1.25
➤ Kapco Cover	\$2.45
➤ Quality Paperbacks with quality paper	15%-35%

Delivery Time Schedule: 30 days after receipt of purchase

Shipping: Free

CENTRAL PROGRAMS INC. d/b/a GUMDROP BOOKS

Website: gumdropbooks.com

Contact: Mike McGraw

Phone: 800-821-7199

Email: wecare@gumdropbooks.com

Inventory or Access to titles:

- 60,000 titles with a 3,000, 000 volumes in stock with 300 publishers

Discounts

- Library Bound 0-70% Average of 32%
- Trade Bound 0-70%
- Paperback 0-40%

Delivery Time Schedule:

- 10-15 business days

Shipping: Free

SEBCO BOOKS- Vendor # 400148

Website: www.sebcobooks.com

Contact: Janice Warren

Phone: 901-626-7437

Email: Bids@sebcobooks.com

Inventory or Access to titles:

- 30,000 titles with over 400 publishers

No additional charge for MARC records

Discount:

- School and library binding on pre-bound books – 20-30%
- Hardback trade binding 6%
- Stitched pre-bound books on hard vinyl-coated binding 0-30%
- Glued pre-bound books in hard vinyl-coated binding 0-30%

- Quality paperback with hard vinyl covers attached 0%
- Quality paperbacks with quality paper 6%

Delivery Time Schedule: 30 days

Shipping: Free

Usborne Books and More / Educational Development Corp- Vendor # 343859

Website:

Contact: Cynthia Bothwell

Phone: 901-481-0018

Email: ubah4all@aol.com

Inventory or Access to titles:

- 2000 titles
- New titles are added in October and March that are not included in the previous catalog

Can process MARC

Discount:

- 30% discount plus free shipping available when Grant Money, Title 1 Money, PTA money, or donated funds are used
- 20% discount on orders over \$250

Delivery Time Schedule:

- 1-2 weeks without attached processing
- 4-6 weeks with processing

Shipping:

- Shipping on orders under \$100 - 8% s/h (\$6.00 minimum)
- Free shipping on orders that range from \$100 - \$249.

Mackin Educational Resources- Vendor #403280

Website: www.mackin.com

Contact: Laura Hammerschmidt

Phone: 3014-703-2092

Toll Free 1800-245-9540

Email: laura.hammerschmidt@mackin.com

Inventory or Access to titles:

- 2.4 million Titles from 18,000 publishers

Discounts

- 45% publishers list prices
- 9% discount on all binding types
- 3% discount on all eBooks

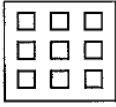
Delivery Time Schedule:

- Mackin will send a first shipment on or before 28 days ARO
- Second and final shipment within 45 days ARO

Shipping: Free

Shelf-Ready Processing Instructions

Must select "Shelf-Ready" from services list before filling out this section.

Spine Label Position				Reading Program Label Positions		
<input type="checkbox"/> Standard -- 2" from bottom of label <input type="checkbox"/> 1" from bottom to bottom <input type="checkbox"/> Unfastened <input type="checkbox"/> See Note <i>(add note below)</i>	Label 1	<p style="text-align: center;">Label Type</p> <hr/> <input type="checkbox"/> Directly above spine label <input type="checkbox"/> Directly below spine label <input type="checkbox"/> Unfastened <input type="checkbox"/> See Note <i>(add note below)</i>	Label 2	<p style="text-align: center;">Label Type</p> <hr/> <input type="checkbox"/> Directly above spine label <input type="checkbox"/> Directly below spine label <input type="checkbox"/> Unfastened <input type="checkbox"/> See Note <i>(add note below)</i>	Label 3	<p style="text-align: center;">Label Type</p> <hr/> <input type="checkbox"/> Directly above spine label <input type="checkbox"/> Directly below spine label <input type="checkbox"/> Unfastened <input type="checkbox"/> See Note <i>(add note below)</i>
Barcode Label Positions						
Location on Page		Location on Page		Orientation		
<input type="checkbox"/> Outside Back Cover <input type="checkbox"/> Outside Front Cover <input type="checkbox"/> Back Flyleaf on Back <input type="checkbox"/> Back Flyleaf on Front <input type="checkbox"/> Front Flyleaf on Front <input type="checkbox"/> Front Flyleaf on Back <input type="checkbox"/> Inside Back Cover		<input type="checkbox"/> Inside Front Cover <input type="checkbox"/> Unfastened <input type="checkbox"/> See Note <i>(add note below)</i>				<input type="checkbox"/> Horizontal <input type="checkbox"/> Vertical, # Away from Spine <input type="checkbox"/> Vertical, # Facing Spine <input type="checkbox"/> See Note <i>(add note below)</i>
Additional Notes or Barcode Label Positions						
<i>(add notes for additional labels or special instructions below)</i>						
Pocket Positions		Date Due Slip Positions		Sample Barcode Label		
<input type="checkbox"/> Back Flyleaf on Back <input type="checkbox"/> Back Flyleaf on Front <input type="checkbox"/> Front Flyleaf on Front <input type="checkbox"/> Front Flyleaf on Back <input type="checkbox"/> Inside Back Cover <input type="checkbox"/> Inside Front Cover <input type="checkbox"/> Unfastened <input type="checkbox"/> See Note <i>(add note below)</i>		<input type="checkbox"/> Back Flyleaf on Back <input type="checkbox"/> Back Flyleaf on Front <input type="checkbox"/> Front Flyleaf on Front <input type="checkbox"/> Front Flyleaf on Back <input type="checkbox"/> Inside Back Cover <input type="checkbox"/> Inside Front Cover <input type="checkbox"/> Unfastened <input type="checkbox"/> See Note <i>(add note below)</i>		Affix working sample barcode label here.		
Theft Protection Positions						
<input type="checkbox"/> Spine <i>(for specific location in spine, add to note space below)</i> <input type="checkbox"/> Under book pocket <input type="checkbox"/> Unfastened <input type="checkbox"/> See Note <i>(add note below)</i>						
Profile Notes						

802 N 41st Street | PO Box 505 | Bethany, MO 64424

Toll Free: 800.821.7199 | Direct Tel: 660.425.7777

Toll Free Fax: 866.321.7199 | Fax: 660.425.3929

wecare@gumdropbooks.com | www.gumdropbooks.com

XXX67007
15/0126



10000119

Barcode Label Information

Starting Barcode Number: _____ Maximum Barcode Number: _____
 Assign Barcode Numbers to eBooks Barcode Body Length: _____

Barcode Symbology

Please choose one from the list below; if unsure, affix a working barcode sample to the last page of this form in space provided.

- | | |
|---|---|
| <input type="checkbox"/> Code 3 of 9 No Check Digit | <input type="checkbox"/> Codabar No Check Digit |
| <input type="checkbox"/> Code 3 of 9 Mod 10 with Check Digit 13 | <input type="checkbox"/> Codabar Mod 10 with Check Digit |
| <input type="checkbox"/> Code 3 of 9 Mod 43 with Check Digit 13 | <input type="checkbox"/> Interleaved 2 of 5 with Check Digit 11 |
| <input type="checkbox"/> Follett Classic 2 of 5 | <input type="checkbox"/> Sample Barcode Attached to Last Page |

Library Services Classification Options

<p style="text-align: center;">Main Entry Letters</p> <input type="checkbox"/> Upper/Lower Case <input type="checkbox"/> All Capitalized	<p style="text-align: center;">Dewey Number Length</p> <input type="checkbox"/> First Prime <input type="checkbox"/> _____ places past decimal <input type="checkbox"/> Other: _____	<p style="text-align: center;">Subject Headings <i>(Choose all that apply)</i></p> <input type="checkbox"/> Sears <input type="checkbox"/> Library of Congress (LC) <input type="checkbox"/> Library of Congress Childrens (LCAC)
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Collections

Classification Prefix	Classification Options	Main Entry Letters
Easy Fiction – Grade Levels K-3		
<input type="checkbox"/> None <i>(Standard Option)</i> <input type="checkbox"/> Prefix: _____ Prefix Placement: <input type="checkbox"/> Place Above Classification Option <input type="checkbox"/> Place In Front of Classification Option	<input type="checkbox"/> E <i>(Standard Option)</i> <input type="checkbox"/> F <input type="checkbox"/> Fic <input type="checkbox"/> FIC <input type="checkbox"/> Other Constant: _____ <input type="checkbox"/> None	<input type="checkbox"/> 3 Main Entry Letters <i>(Standard Option)</i> <input type="checkbox"/> 2 Main Entry Letters <input type="checkbox"/> 1 Main Entry Letter <input type="checkbox"/> Author's Full Last Name <input type="checkbox"/> None
Fiction – Grade Levels 4-8		
<input type="checkbox"/> None <i>(Standard Option)</i> <input type="checkbox"/> Prefix: _____ Prefix Placement: <input type="checkbox"/> Place Above Classification Option <input type="checkbox"/> Place In Front of Classification Option	<input type="checkbox"/> F <input type="checkbox"/> Fic <input type="checkbox"/> FIC <input type="checkbox"/> Other Constant: _____ <input type="checkbox"/> None	<input type="checkbox"/> 3 Main Entry Letters <i>(Standard Option)</i> <input type="checkbox"/> 2 Main Entry Letters <input type="checkbox"/> 1 Main Entry Letter <input type="checkbox"/> Author's Full Last Name <input type="checkbox"/> None
Fiction – Grade Levels 9-12		
<input type="checkbox"/> None <i>(Standard Option)</i> <input type="checkbox"/> Prefix: _____ Prefix Placement: <input type="checkbox"/> Place Above Classification Option <input type="checkbox"/> Place In Front of Classification Option	<input type="checkbox"/> F <input type="checkbox"/> Fic <input type="checkbox"/> FIC <input type="checkbox"/> Other Constant: _____ <input type="checkbox"/> None	<input type="checkbox"/> 3 Main Entry Letters <i>(Standard Option)</i> <input type="checkbox"/> 2 Main Entry Letters <input type="checkbox"/> 1 Main Entry Letter <input type="checkbox"/> Author's Full Last Name <input type="checkbox"/> None
Non-Fiction – Grade Levels K-3		
<input type="checkbox"/> None <i>(Standard Option)</i> <input type="checkbox"/> Prefix: _____ Prefix Placement: <input type="checkbox"/> Place Above Classification Option <input type="checkbox"/> Place In Front of Classification Option	<input type="checkbox"/> Dewey Number <i>(Standard Option)</i> <input type="checkbox"/> None	<input type="checkbox"/> 3 Main Entry Letters <i>(Standard Option)</i> <input type="checkbox"/> 2 Main Entry Letters <input type="checkbox"/> 1 Main Entry Letter <input type="checkbox"/> Author's Full Last Name <input type="checkbox"/> None
Non-Fiction – Grade Levels 4-8		
<input type="checkbox"/> None <i>(Standard Option)</i> <input type="checkbox"/> Prefix: _____ Prefix Placement: <input type="checkbox"/> Place Above Classification Option <input type="checkbox"/> Place In Front of Classification Option	<input type="checkbox"/> Dewey Number <i>(Standard Option)</i> <input type="checkbox"/> None	<input type="checkbox"/> 3 Main Entry Letters <i>(Standard Option)</i> <input type="checkbox"/> 2 Main Entry Letters <input type="checkbox"/> 1 Main Entry Letter <input type="checkbox"/> Author's Full Last Name <input type="checkbox"/> None



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July 23, 2015

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WEB SITE: <http://www.perma-bound.com>

Shelby County Schools
160 S. Hollywood St.
Memphis, TN 38112

Re: 2015-2016 Discount Bid for Library Books and Other
Audiovisual Library Materials

Thank you for the opportunity to respond to the Shelby County BOE 2015-16 Discount Bid for Library Books and Other Audiovisual Library Materials solicitation. We have greatly appreciated the opportunity to provide library materials for Shelby County Schools over the past number of years. We look forward to continuing the relationship to provide the quality products and services that you have become accustomed to receiving from Perma-Bound.

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Free shipping and inside delivery of your book orders.

We thank you for the opportunity to bid and look forward to continuing to be of service to Shelby County Schools.

Sincerely,

Betty Hillig
Sales Coordinator, Perma-Bound Books
Division of Hertzberg-New Method, Inc.
617 E. Vandalia Road
Jacksonville, IL 62650

Serving schools
and libraries
with pride,
for over
a century
and a half.

